

CUSTOMER PROFILE

Industry: Energy

rPlus



rPlus is a team of committed energy industry professionals working together to develop large-scale renewable energy generation and electric storage projects in the United States. rPlus specializes in bringing projects to market through partnership with the private sector, municipalities, utilities, and industry-leading technology and service providers. Its portfolio consists of a strategic mix of solar, battery, wind, and pumped storage hydro facilities.

HQ: Salt Lake City, UT Founded: 2018 Employees: 65

Existing ERP: Sage 300 Construction & Real Estate

Other systems: Expensify, Paycor, Wells Fargo, Key Bank

Customer Challenges: Consolidated Reporting, Flexibility, Growth Scaling

Deal Competitors: Microsoft BC

Why we Won: Due to platform flexibility and scalability as well as Caravel experience

with renewable energy.

Caravel teams:

Caila Cohen, Scott Curry

NetSuite Implementation

NetSuite sales team: Lee Sandel, Stephen Leibreich



NetSuite: Services STD

Methodology: SuiteSuccess + Optimization

Modules: Record to Report, Procure to Pay, Project Management, Order to Cash

Interfaces: Banking, Paycor, Expensify

Approach: rPlus will deploy NetSuite in a single phase with core functionality going live in month 5 and integrating to various 3rd party systems in phase one.





