

**CARAVEL**

BPM Technology Solutions

CUSTOMER PROFILE

Industry: Non-Profit

Society of Petroleum Engineers



The Society of Petroleum Engineers (SPE) is a not-for-profit professional association with 127,000 members in 145 countries engaged in the exploration and production of oil and gas and related energy resources. SPE is a key technical and professional resource providing opportunities to exchange information at in-person and online events and through training, publications, and member programs. SPE maintains offices in Calgary, Dallas, Dubai, Houston, and Kuala Lumpur.

HQ: Richardson, TX **Founded:** 1957 **Employees:** 500

Existing ERP: Oracle On Prem

Other systems: Momentus, Maritz, CorpIT, Lease Guru, Concur, Hyperion, ADP, OnePetro & Association TV, Paypal, Wells Fargo, Personify, Vertex

Customer Challenges: Consolidations, project billing, disparate systems

Deal Competitors: N/A

Why we Won: We won due to expertise in their industry as well as advisory into a multitude of complex integrations.

Caravel teams:
David Tillotson

NetSuite Implementation

NetSuite sales team:
Jason Rubinstein

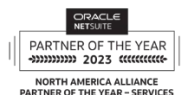
NetSuite: Social Impact Premium

Methodology: SuiteSuccess + Optimization

Modules: Record to Report, Procure to Pay, Order to Cash, Planning & Budgeting, CRM

Interfaces: Banking, revenue management platforms, membership systems, customer portal/payment portal

Approach: SPE will deploy NetSuite in a single phase with core functionality going live in month six.



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