

## **CUSTOMER PROFILE**

# **Industry: Financial Services**

#### Interaudi Bank



At Interaudi Bank, their core mission is simple - to provide personalized private banking services and care to each and every one of their clients. To achieve this goal they rely on their team of innovative and talented professionals who share their vision.

HQ: New York, NY Founded: 1983 Employees: 140

**Existing ERP:** BankMate

**Other systems:** Salesforce, AvidExchange, Expensify, Cerifdian Dayfore, Interaudi Bank, Proprietary Data Warehouse, Orion Assessment Management

Customer Challenges: Intercompany & Consolidation, Foreign Currency Reporting,

Forecasting, Data Analytics

**Deal Competitors: SAP** 

Why we Won: Due to the user adoption of NetSuite and its scalability as well as the competence of the implementation team.

### **Caravel teams:**

Frank Herr, Jake Waters

## **NetSuite Implementation**

NetSuite: Financials First STD

Methodology: SuiteSuccess + Optimization

**NetSuite sales team:** 

James Wilson, David Silver

Modules: Financials, Record to Report, Procure to Pay, NSPB, NSAW

Interfaces: Banking, Ceridian Dayforce, AvidExchange, Expensify, Asset Management

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**Approach:** Interaudi Bank will deploy NetSuite in a single phase with core functionality going live in month seven.