Industry: Financial Services

Twain Financial Partners

Twain Financial Partners is a full-service specialty finance firm with $4 billion in assets under management providing a full range of capital needs to real estate and renewable energy developments throughout the United States. Founded in 2013, the firm is based in St Louis, Missouri and maintains offices across the country.

HQ: St. Louis, MO

Founded: 2013

Employees: 100

Existing ERP: Microsoft GP

Other systems: Microsoft CRM, Concur, Paycor, Various banking institutions

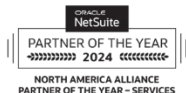**Caravel teams:**
Kelly Gonyea, Rob Cupka

NetSuite Implementation

NetSuite sales team:
Emma Costello, Bobby Malinaro

Methodology: SuiteSuccess + Optimization

Modules: Record to Report, Procure to Pay, Order to Cash, NSAW, MSAR, BPM Data Migration Platform

Interfaces: Banking, Concur, Paycor

Approach: Twain Financial will deploy a single NetSuite instance to be leveraged for their corporate and client entities. They will not be deploying with a BPO instance configuration (separate NetSuite environments per client) and instead, all entities and clients will be configured within a single NetSuite environment. BPM will implement NetSuite in a way to support how Twain will execute their business processes across all entities.

ORACLE NetSuite
PARTNER OF THE YEAR
2024
NORTH AMERICA ALLIANCE
PARTNER OF THE YEAR ~ SERVICES

ORACLE NETSUITE
PARTNER OF THE YEAR
2023
NORTH AMERICA ALLIANCE
PARTNER OF THE YEAR ~ SERVICES

ORACLE NETSUITE
PARTNER OF THE YEAR
2022
NORTH AMERICA ALLIANCE
PARTNER OF THE YEAR - SERVICES

ORACLE NETSUITE
PARTNER OF THE YEAR
2021
VERTICAL ALLIANCE OF THE YEAR
SERVICES