



Industry: Non-Profit

Celebree Holdings



Celebree School is a Maryland based company which has been in business since 1994, and carries a portfolio of 26 corporate schools throughout Maryland and Delaware, as well as 50+ franchise locations across the US. As a company, we are on a mission to elevate the level of early childhood education through a unique offering of brand, curriculum, talent and experience; all carefully woven into the fabric of the communities we serve.

HQ: Nottingham, MD **Founded:** 1994 **Employees:** 412

Existing ERP: Microsoft GO

Other systems: FranConnect, CCH Woelters Keuler, Ramp, Excel, Paycom, First National & Cornerstone Bank, Procure & Daycare Works

Customer Challenges: Consolidated reporting, budgeting manual process, lack of controls, manual AR Invoicing

Deal Competitors: Intacct, Microsoft Dynamics

Why we Won: Major winning theme was NSPB and ability to scale on NetSuite - client is in growth mode and wanted a system they could scale with.

Caravel teams:

Kelly Gonyea, Caila Cohen

NetSuite Implementation

NetSuite sales team:

Jacqueline Shandler
Chris Bovi

NetSuite: Non-Profit

Methodology: SuiteSuccess + Optimization

Modules: Financials, Record to Report, Order to Cash, Procure to Pay, Grant Management, Multi-Entity, NSPB, Standard Rev Mgmt

Interfaces: Banking, Ramp, Payroll

Approach: Celebree will deploy NetSuite in a multi-phase approach, with core functionality going live in month 4, and deploying NSPB as a 1.5 implementation phase with a staggered go-live.