

Customer PROFILE

Registrar Corp.



Registrar Corp provides U.S. FDA registration, U.S. agent, and regulatory compliance assistance for U.S. and non-U.S. companies in the food and beverage, medical device, drug, cosmetics, and radiation-emitting device industries. Registrar Corp provides expert assistance in 19 different languages, 24 hours per day, 7 days per week. Registrar Corp was founded in 2003 to assist businesses with compliance with U.S. Food and Drug Administration (U.S. FDA) regulations.

Demographics

INDUSTRY Services

HEADQUARTERS Hampton, VA

FOUNDED 2003

EMPLOYEES 200

EXISTING ERP QuickBooks

OTHER SYSTEMS Bill, Expensify, Tableau, ADP

Sales Teams

NETSUITE Kyle Sweeney, Stephen Czabaranek, John Szabo

CARAVEL Corey Ruane, Rob Cupka

NetSuite Solution

NETSUITE Software Standard

MODULES Financials, Procurement, Order to Cash, NSPB, Dunnings

INTERFACES Banking, Expensify, Payroll

Implementation

TIMELINE 5 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH Registrar will deploy NetSuite in a single-phase with core functionality and integrations going live in 5 months.







