



# WPC

Williams Patent Crusher & Pulverizer Co. has been designing and manufacturing custom industrial size reduction equipment since 1871. They offer a vast product line including Roller Mills, Pulverizers, Hammer Mills, Primary & Secondary Crushers, Impact Dryer Mills, Impact Crushers, Refuse Shredders, Shear Shredders, Nife Hogs, Nife Granulators, Wood Hogs, Chippers, Apron Pan Feeders, Feeder Breakers, Air Classifiers, Single & Double Roll Crushers, and additional system equipment.



## Demographics

**INDUSTRY** Mfg/Dist

**HEADQUARTERS** St. Louis, MO

**FOUNDED** 1871

**EMPLOYEES** 200

**EXISTING ERP** Syteline 8

**OTHER SYSTEMS** HubSpot, Paycom

## NetSuite Solution

**NETSUITE** Manufacturing Premium

**MODULES** Financials, Procure to Pay, MNF, Projects, MPSA SuiteBundle

**INTERFACES** Banking, Avalara, Credit Card, RF Smart

## Sales Teams

**NETSUITE** Win Ngyuyen, Luke Parkinson, Tom Hayes

**CARAVEL** Corey Ruane, David Jarrell

## Implementation

**TIMELINE** 6 months

**METHODOLOGY** SuiteSuccess + Optimization

**APPROACH** Williams Patent Crusher and Pulverizer will deploy NetSuite in a single-phase with advanced functionality and integrations deployed in 6 months.

