HHAeXchange

Since 2008, HHAeXchange has been at the forefront of delivering better homecare by helping payers and providers achieve operational efficiency, increase compliance, and improve patient outcomes. Today, HHAeXchange is the premiere homecare management software for the Medicaid LTSS population. Its acquisition of Annkissam, a leading provider of enterprise software for self-direction services, allows them to deliver the most complete, end-to-end homecare management solution in the market.

Demographics

INDUSTRY High-Tech

HEADQUARTERS New York, NY

FOUNDED 2008

EMPLOYEES 868

EXISTING ERP Intacct

OTHER SYSTEMS SFDC CPQ, Coupa, Concur, Tallie, Adaptive, ADP, Wells Fargo, Bank Quest, Paytrace, Stripe, MerchantE, Shopify, Jira, Maxio,

Sales Teams

NETSUITE Carlo Demarco

CARAVEL Kelly Gonyea, Rob Cupka

NetSuite Solution

NETSUITE Software Premium

MODULES Record to Report, Procure to Pay, Order to Cash, Zone Billing

INTERFACES SFDC CPQ, Coupa, Concur, Tallie, Adaptive, ADP, Wells Fargo, Bank Quest, Paytrace, Stripe, MerchantE, Shopify, Jira, Maxio, Snowflake, Avalara

Implementation

TIMELINE 6 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH HHAeXchange will deploy NetSuite and Zone Billing in a single phased approach with an integration to Salesforce CPQ going live in month 6 and integrating to various 3rd party systems.