

Customer PROFILE

The Cadle Company



The Cadle Company is primarily involved in debt collection and loan servicing. Founded in 1986 and headquartered in Newton Falls, Ohio, the company focuses on purchasing and managing distressed debt, including non-performing loans and other receivables. They also handle the collection of these debts and offer various payment options to debtors. The company operates as a collection agency and is certified by the Receivables Management Association International (RMAi).

Demographics

INDUSTRY Financial Services

HEADQUARTERS Newton Falls, OH

FOUNDED 1986

EMPLOYEES 55

EXISTING ERP Knowledge Man

OTHER SYSTEMS Excel, Queue (loan servicing)

Sales Teams

NETSUITE Amanda Mitchell

CARAVEL Erica Kyriakides, Rob Cupka

NetSuite Solution

NETSUITE Financials First Standard

MODULES Record to Report, Procure to Pay

INTERFACES Banking, Synchrony, Payroll, NortRidge

Implementation

TIMELINE 3 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH The Cadle Company will deploy NetSuite in a single phase with core functionality going live in 3 months and integrating to various 3rd party systems in phase one.







