

Customer PROFILE

Omnia Exterior Solutions



Omnia Exterior Solutions is an innovative partnership platform for entrepreneurial, visionary roofing and remodeling companies. They collaborate with motivated business owners to accelerate their growth.

Demographics

INDUSTRY Services

HEADQUARTERS Trophy Club, TX

FOUNDED 2023

EMPLOYEES 10

EXISTING ERP QuickBooks; Sage300 + Field Service Management

OTHER SYSTEMS JonNimbus, Monday.com, Acculynx, Contractor Foreman, Sumo Quote, Fusion CRM,, Bank: BMO, Construction Management: Procore, Provia Windows, Bath

Sales Teams

NETSUITE Angela Kavanaugh, Alex Warren CARAVEL Corey Ruane, Rob Cupka

NetSuite Solution

NETSUITE Services Premium

MODULES Record to Report, Procure to Pay, Design to Build, Project to Cash, Field Service Management

INTERFACES Banking, Credit Card, Payroll, Payment Gateway

Implementation

TIMELINE 18 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH Omnia will deploy NetSuite in a 5-phased approach with core construction and field service functionality going live for 1 entity in phase 1. Additional companies will be onboarded in phases 2, 3, and 4 with integrations taking place in phase five.







