

Customer PROFILE

Wellspring Worldwide



Wellspring provides Open Innovation software. Our solutions are used by over 500 organizations every day for tech scouting, corporate venturing, licensing, and intellectual property management. Wellspring's clients include Fortune 500 companies, SMEs, hospitals, government agencies, and universities.

Demographics

INDUSTRY Services

HEADQUARTERS Chicago, IL

FOUNDED 2003

EMPLOYEES 84+

EXISTING ERP QuickBooks

OTHER SYSTEMS Xero, Sage, Salesforce, HubSpot, Jira, Banking

Sales Teams

NETSUITE Emily Haedrich

CARAVEL David Tillotson

NetSuite Solution

NETSUITE SuiteSuccess Software PRM

MODULES Financials, Record to Report, Procure to Pay, Order to Cash, Project to Cash

INTERFACES Banking, Ramp, Payroll, Avalara, Salesforce.Com, Mosaic for Time Entry

Implementation

TIMELINE 4 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH Wellspring Worldwide will deploy NetSuite in two phases with core functionality going live in month 4 and integrating to various 3rd party systems in phase 1.







