

**CARAVEL**

BPM Technology Solutions

Customer **PROFILE**

Giner, Inc.



Giner, Inc. is a Boston-based research and development firm committed to developing and commercializing cutting-edge electrochemical technologies. They leverage 50 years of experience in applied electrochemistry, clean energy, and biomedical engineering to produce great ideas and exciting products. Their specialties include advanced cathode materials for lithium batteries, biomedical oxygen concentrators, electrochemical sensors, electrolyzers, and fuel cells. They are passionate about creating the best technology available, and seek to hire talented, team-oriented individuals.

Demographics

INDUSTRY Services**HEADQUARTERS** Newton, MA**FOUNDED** 1973**EMPLOYEES** 68**EXISTING ERP** Oracle Fusion**OTHER SYSTEMS** HubSpot, MS Excel, Insperty, Eastern Bank

NetSuite Solution

NETSUITE Suite Success Agency Premium**MODULES** Record to Report, Procure to Pay, Design to Build, Project to Cash, Order to Cash**INTERFACES** Banking, Credit Card, Payroll

Sales Teams

NETSUITE Lex Liaskos, Ben Swanson**CARAVEL** David Jarrell, Erica Kyriakides

Implementation

TIMELINE 5 months**METHODOLOGY** SuiteSuccess + Optimization**APPROACH** Giner, Inc will deploy NetSuite in a single phase with core functionality going live in 5 months integrating to various 3rd party systems in phase one.

CONTACT US

info@caravel-partners.com | 714-253-4455 | www.caravel-partners.com