



Gentle Giant



Gentle Giant Moving Company has earned praise, awards and recognition from a wide variety of locations and publications. At the end of the day, it is clients' opinions which matter most to them, which is why referrals account for 80% of their business. Their 300+ competent, caring movers and moving specialists provide a stress-free move for more than 15,000 customers each year. They guarantee every client's satisfaction because they know they can deliver, based on 40 years of proven success and an unwavering commitment to put clients first.

Demographics

INDUSTRY Manufacturing/Distributing

HEADQUARTERS Winchester, MA

FOUNDED 1980

EMPLOYEES 250

EXISTING ERP MSFT GP; QuickBooks

OTHER SYSTEMS N/A

NetSuite Solution

NETSUITE Financials First

MODULES Financials, Procure to Pay, Design to Build, Order to Cash, NSPB

INTERFACES Banking

Implementation

TIMELINE 5 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH Gentle Giant will deploy NetSuite in a single phase with all functionality deployed in a 5-month timeline. Various 3rd party integrations will be set up as well.

Sales Teams

NETSUITE Stephen Troio

CARAVEL Corey Ruane, Matt Hayton



CONTACT US

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