



P.W. Gillibrand

P.W. Gillibrand Co., Inc. is committed to being the Specialty Aggregate Products "Supplier of Choice" in the Southwest United States. They provide quality products, excellent service, leading technology and added value in meeting and exceeding customer expectations. They will provide a safe workplace, respect, and protect the environment and act with integrity in dealing with our employees, customers, and community.

DEMOGRAPHICS

- **INDUSTRY** | AGRIBUSINESS
- **HEADQUARTERS** | SIMI VALLEY, CA
- **FOUNDED** | 1957
- **EMPLOYEES** | 200
- **EXISTING ERP** | MSFT AX
- **OTHER SYSTEMS** | ADP, BIN MASTER, ASSET ESSENTIALS

SALES TEAM

- **NETSUITE** | COURTNEY HOFFMAN
- **CARAVEL** | MATT HAYTON, DAVID TILLOTSON

NETSUITE SOLUTION

- **NETSUITE** | MANUFACTURING PREMIUM CLOUD SERVICE
- **MODULES** | RECORD TO REPORT, PROCURE TO PAY, DESIGN TO BUILD, ORDER TO CASH, CRM - SALES & SUPPORT
- **INTERFACES** | CHASE, ADP, AVALARA, TOPAZ (SIGNATURE PADS), CYBERSOURCE, GSE (WEIGH SCALE SYSTEM), APEX FOR TICKETING

IMPLEMENTATION

- **TIMELINE** | 6 MONTHS
- **METHODOLOGY** | SUITESUCCESS + OPTIMIZATION
- **APPROACH** | PW GILLIBRAND WILL DEPLOY NETSUITE IN A SINGLE-PHASE WITH CORE FUNCTIONALITY AND MULTIPLE INTEGRATIONS GOING LIVE IN 6 MONTHS.

