



## ADVANCED ENVIRONMENTAL MONITORING (AEM)

Advanced Environmental Monitoring ('AE Monitoring' or 'AEM') is combining global leaders to provide reliable and innovative environmental monitoring and analysis solutions. Our companies offer world-class technologies and services, including sensors, dataloggers, telemetry, and software that provide advanced analytics and prediction. These technologies enable decision makers to improve their reaction time to weather and environmental events, helping to protect communities, people and infrastructure.

### DEMOGRAPHICS

- **INDUSTRY** | PROFESSIONAL SERVICES
- **HEADQUARTERS** | LONGMONT, CO
- **FOUNDED** | 2018
- **EMPLOYEES** | 15+
- **EXISTING ERP** | N/A
- **OTHER SYSTEMS** | SALESFORCE, SHOPIFY, ADP, STRIPE, AVALARA, CONCUR, PACEJET

### SALES TEAM

- **NETSUITE** | BRUCE EUBANKS
- **CARAVEL** | SCOTT CURRY, CAILA COHEN

### NETSUITE SOLUTION

- **NETSUITE** | SUITESUCCESS SUITEPROJECTS
- **MODULES** | PROJECT MGMT, TASK MGMT, RESOURCE MGMT, TIME ENTRY, JOB COSTING, STD REV MGMT, DCAA COMPLIANCE SUITEBUNDLE
- **INTERFACES** | SALESFORCE, SHOPIFY, ADP, STRIPE, AVALARA, CONCUR, PACEJET

### IMPLEMENTATION

- **TIMELINE** | 5 MONTHS
- **METHODOLOGY** | SUITE SUCCESS + OPTIMIZATION
- **APPROACH** | AEM WILL BE REPLACING ITS ENTIRE ERP INFRASTRUCTURE OVER THE COURSE OF 5-6 MONTHS. CARAVEL WILL BE WORKING WITH AEM TO DEPLOY PROJECT TO CASH FUNCTIONALITY, CARAVEL'S DCAA SUITEBUNDLE, AS WELL AS BE RESPONSIBLE FOR OVERSEEING ALL 3RD PARTY INTEGRATIONS.